

# The Definitive ERP Selection Checklist

Capability	BRIX	Hyphen HomeFront	BuilderGM
<b>How many homes do you build?</b>			
Home Builder of 1-100 homes per year.	<input type="radio"/>	<input type="radio"/>	<input checked="" type="checkbox"/>
Home Builder of 100-1,000 homes per year.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="radio"/>
Home Builder of more than 1,000 homes per year.	<input checked="" type="checkbox"/>	<input type="radio"/>	<input type="radio"/>
Are you a Canadian Home Builder?	<input type="radio"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Are you a U.S. Home Builder?	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
<b>What are you looking for in a platform?</b>			
I want a 100% cloud-based ERP system.	<input checked="" type="checkbox"/>	<input type="radio"/>	<input checked="" type="checkbox"/>
I'd like an on-premise Estimating, Purchasing, Scheduling hosted on my servers.	<input type="radio"/>	<input checked="" type="checkbox"/>	<input type="radio"/>
I'd like to have Sales, CRM, Field Management, and Warranty in the cloud.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="radio"/>
I want the ability to do log shipping or database replication.	<input checked="" type="checkbox"/>	<input type="radio"/>	<input type="radio"/>
I want business data in an on-premise SQL database.	<input type="radio"/>	<input checked="" type="checkbox"/>	<input type="radio"/>
<b>What are your Accounting needs?</b>			
I want to buy an all-in-one ERP and accounting system, including a rich set of financial reports.	<input checked="" type="checkbox"/>	<input type="radio"/>	<input type="radio"/>
I need payroll management? Produce W2s, print checks, track deposits.	<input checked="" type="checkbox"/>	<input type="radio"/>	<input type="radio"/>
I want to automate tax calculations.	<input checked="" type="checkbox"/>	<input type="radio"/>	<input type="radio"/>
I'd like to manage general ledger, accounts payable, and receivables.	<input checked="" type="checkbox"/>	<input type="radio"/>	<input type="radio"/>
I need my ERP to integrate with Sage 300 CRE.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="radio"/>
I'd like to integrate with Quickbooks, Sage 100 Contractor, or Sage 50 - Canada Edition.	<input type="radio"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
<b>What is your Sales team looking for in their Sales system?</b>			
We need a lot inventory management system.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="radio"/>
Sales would like a Sales App that runs on any mobile or desktop platform.	<input checked="" type="checkbox"/>	<input type="radio"/>	<input type="radio"/>
Our Sales system needs sales quotes & contract management.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
I would like the ability to provide Advanced Reporting with informXL.	<input checked="" type="checkbox"/>	<input type="radio"/>	<input type="radio"/>
I would like to integrate with BDX Envision.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="radio"/>
Want design center integration through an open API, or integration with Lasso CRM.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="radio"/>
<b>What are you looking for in an Estimating/Purchasing solution?</b>			
We need take off and job costing capabilities.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="radio"/>
I want to analyze profitability by community, plan or option.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="radio"/>
We need detailed cost estimating, cost forecasting and "what if" analysis, or integration with PlanSwift Estimating.	<input type="radio"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
We need to be able to manage bids.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
I want to autogenerate POs from estimate or plan.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
We want automated communications with vendors & trades, and PO management with BuildPro & SupplyPro.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="radio"/>
<b>What are your Warranty and scheduling needs?</b>			
I would like to walk through inspections & punch lists.	<input type="radio"/>	<input checked="" type="checkbox"/>	<input type="radio"/>
I want ERP integration with the BuildPro modules.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="radio"/>
<b>What is your budget and timeline?</b>			
Implementation Timeline	6 months	3-6 months	1 month
Product Cost	\$\$\$	\$\$	\$

