

Hyphen Solutions and BRIX

Hyphen has partnered and will continue to partner with successful software providers within the homebuilding industry. Hyphen's application and the BRIX ERP system have complemented each other in the marketplace and Hyphen intends to invest heavily in both systems with the announcement of the BRIX acquisition.

Overview and Strategy

What is the rationale for the acquisition?

BRIX users represent some of the top homebuilders in America and as adopters of the cloud-based enterprise resource planning software, they also represent a valuable addition to the Hyphen Solutions customer base. Hyphen aims to utilize its industry leading supply chain solutions to help BRIX's customers grow their business. Hyphen also plans to expand the BRIX software and offer it throughout the nation, connected directly into the Hyphen BuildPro platform.

Who is Hyphen Solutions?

Since 1998, Hyphen Solutions construction management software has been providing an online platform built to optimize the way homebuilders, suppliers, distributors, and manufacturers work together. In the last year, we had over 150,000 homes completed on the system and more than 10,000 companies on our network. Our industry leading features include Job Scheduling, Purchasing, Lien Releases, Inspections, Vendor Management, Warranty, and Bidding.

How will BRIX customers benefit from being part of the Hyphen Network?

BRIX customers will be able to take advantage of the Hyphen network which is made up of more than 47,000 total users, services over 9,000 supplier companies, and had \$23 Billion PO dollars executed in 2016. Hyphen is dedicated to improving the features and service of the BRIX system to better align with home builder requirements. Additionally, Hyphen will be creating a BRIX user group so that clients can help drive product direction to ensure the software meets end user's needs.

Business Continuity

Can I still purchase BRIX products and services?

Yes, the BRIX products and services are and will continue to be available. For purchasing information, contact [Hyphen Solutions](#).

Do I have to do anything in my BRIX system?

No, BRIX customers should continue to use the system and its capabilities as normal. Hyphen and BRIX are working together to bring you more robust environments & tools and will communicate with you at every step.

How can I get support if I have issues in BRIX?

Customers should continue to use the BRIX support process. Hyphen Solution's support staff is catching up on all the great features of BRIX and will be able to assist with the system in the near future.

Do I continue to pay Travistin for my BRIX system?

Yes, clients should make payments in the same format as before. Any changes to the payment process will be individually communicated.

What do BRIX customers need to do now?

Nothing, BRIX customers do not need to take any immediate action and Hyphen will continue to keep clients informed along the way!